#### REPORTS FROM THE ACTING DIRECTOR CORPORATE SERVICES

a35 [CS-CM] Monthly Investment and Section 94 Developer Contributions Report for period ended 28 February 2014

**SUBMITTED BY:** Financial Services



#### LINKAGE TO INTEGRATED PLANNING AND REPORTING FRAMEWORK:

Civic Leadership

1.3 Delivering the objectives of this plan

1.3.1 Council's organisation will be resourced to provide the essential services and support functions to deliver the objectives of this Plan

#### **SUMMARY OF REPORT:**

The "Responsible Accounting Officer" must report monthly to Council, setting out details of all the funds Council has invested. The Manager Financial Services, being the Responsible Accounting Officer, certifies that investments have been made in accordance with Section 625 of the Local Government Act (1993), Cl. 212 of the Local Government (General) Regulations and Council policies. Council had \$179,127,489 invested as at 28 February 2014 and the accrued net return on these funds was \$522,200 or 3.50% annualised for the month.

#### **RECOMMENDATION:**

That in accordance with Section 625 of the Local Government Act 1993 the monthly investment report as at period ending 28 February 2014 totalling \$179,127,489 be received and noted.

Council Meeting Date: Thursday 20 March 2014

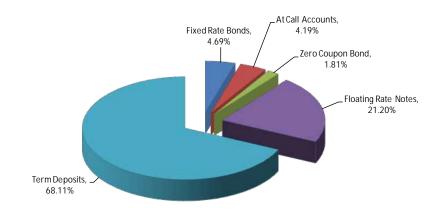
### **Addendum Report**

REPORT:
Restricted Funds as at 1 July 2013

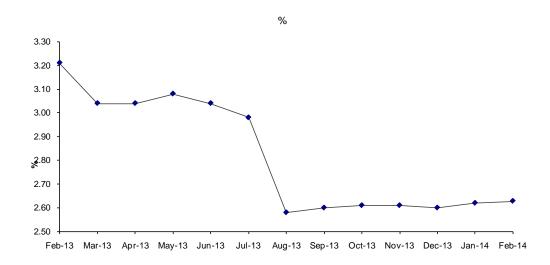
	(\$'000)				
Description	General Fund	Water Fund	Sewer Fund	Total	
Externally Restricted	1,126	18,785	39,653	59,564	
Crown Caravan Parks	15,926			15,926	
Developer Contributions	25,917	3,916		29,833	
Domestic Waste Management	10,075			10,075	
Grants	4,975			4,975	
Internally Restricted	26,122			26,122	
Employee Leave Entitlements	5,123			5,123	
Grants	5,930			5,930	
Unexpended Loans	10,328			10,328	
Total	105,522	22,701	39,653	167,876	

Note: Restricted Funds Summary updated September 2013, corresponding with the Annual Financial Statements as at 30 June 2013

### 1. Investment Portfolio by Category



### 2. Investment Rates - 90 Day Bank Bill Rate



### 3. Bond and Floating Rate Note Securities

Counterparty	Face Value	Market Value	% Return on	Investment	Maturity Date
Counterparty	T doc value	Markot Varao	Face Value	Туре	matarity Date
AMP (ANZ) (03/16)	1,700,000.00	1,727,319.00	3.67	FRN	14/03/2016
AMP (RBS) (06/14)	2,000,000.00	2,021,760.00	3.85	FRN	06/06/2014
AMP (RIM) (05/17)	2,500,000.00	2,521,250.00	3.78	FRN	29/05/2017
ANZ (11/18)	1,000,000.00	1,002,930.00	3.51	FRN	06/11/2018
Bendigo (FIIG) (11/15)	1,000,000.00	1,013,880.00	4.06	FRN	02/11/2015
+1.25%	1,000,000.00	1,013,000.00	4.00	I IXIN	02/11/2013
Bendigo (RBS) (05/17)	3,000,000.00	3,016,020.00	3.78	FRN	17/05/2017
Bendigo (RBS) (11/18)	1,000,000.00	1,004,440.00	3.86	FRN	14/11/2018
	1,000,000.00	1,004,440.00	3.98	FRN	30/05/2016
BOQ (ANZ) (05/16)					
BOQ (RBS) (05/16)	1,000,000.00	1,008,590.00	3.98	FRN	30/05/2016
CBA (08/16) 1.17%	3,000,000.00	3,054,150.00	3.78	FRN	02/08/2016
CBA Retail Bond	2,000,000.00	2,006,600.00	3.70	FRN	24/12/2015
(12/15)	4 000 000 00				00/04/0040
CBA/Merrill Lynch Zero	4,000,000.00	3,237,200.00	7.17	Fixed Rate	22/01/2018
Coupon Bond (01/18)				Bond	
Heritage (RBS) (06/17)	1,000,000.00	1,075,000.00	7.25	Fixed Rate	20/06/2017
				Bond	
ING (RBS) (08/16)	1,000,000.00	1,011,940.00	4.25	Fixed Rate	23/08/2016
				Bond	
ING (RBS) (09/15)	2,000,000.00	2,117,140.00	5.50	Fixed Rate	03/09/2015
				Bond	
ING (RBS) (09/15)	2,000,000.00	2,117,140.00	5.50	Fixed Rate	03/09/2015
				Bond	
Macquarie (RIMSEC)	1,000,000.00	1,010,050.00	4.52	FRN	13/03/2014
(03/14)					
ME Bank (CBA) (09/15)	1,400,000.00	1,417,290.00	3.87	FRN	03/09/2015
ME Bank (CBA) (11/16)	1,000,000.00	1,001,290.00	3.88	FRN	28/11/2016
ME Bank (Morgans)	1,000,000.00	1,001,290.00	3.88	FRN	28/11/2016
(11/16)					
NAB (06/16)	2,000,000.00	2,044,440.00	3.79	FRN	21/06/2016
NAB (11/15)	1,000,000.00	1,016,100.00	3.83	FRN	05/11/2015
NAB Direct (12/14)	1,000,000.00	1,016,560.00	3.91	FRN	19/12/2014
Rabo (RBS) (09/18)	1,000,000.00	1,014,740.00	3.76	FRN	25/09/2018
Suncorp (05/14)	2,000,000.00	2,003,940.00	3.74	FRN	26/05/2014
Suncorp (Westpac)	2,000,000.00	2,030,100.00	4.13	FRN	23/04/2015
(04/15)	2,000,000.00	2,000,100.00	1.10	1101	20/01/2010
Suncorp Covered	2,000,000.00	2,085,880.00	4.75	Fixed Rate	06/12/2016
(RIMSEC) (12/16)	2,000,000.00	2,000,000.00	1.70	Bond	00/12/2010
Westpac (Morgans)	4,000,000.00	4,010,040.00	3.57	FRN	25/02/2019
(02/19)	4,000,000.00	4,010,040.00	0.07	T IXIV	25/02/2015
Westpac (RBS) (02/17)	1,000,000.00	1,031,820.00	4.28	FRN	20/02/2017
Westpac (NBS) (02/17)				TIXIN	20/02/2017
LEGEND	49,600,000.00	49,627,489.00	4.26		
LEGEND	Investment Type	ABS = Asset Backed S Bond = Fixed Rate Bo			
		CDO = Collaterised De			
		FRN = Floating Rate N			
Counterparty		BB = Bendigo Bank		ME = Members Equity Bank	
AMP = AMP Bank		Heritage = Heritage Ba	ank	RaboDirect = Rab	o Bank
ANZ = ANZ Bank		ING = ING Bank		Rural = Rural	
BOQ = Bank of Queensland		Investec = Investec Ba	ınk	Bank Suncorp = Suncor	n Metway Rank
CBA = Commonwealth Bank		Macquarie = Macquari		WBC = Westpac B	
		,		Corporation	
		NAB = National Austra	lia Bank		

Council Meeting Date: Thursday 20 March 2014					
 Addendum Report					

# 4. Term Deposits

Lodged or	DUE	Counterparty PRINCIPAL		TERM	% Yield
Rolled	502	Counterparty	T KINOII AL	I EIXIVI	70 11010
03-Dec-13	04-Mar-14	NPBS	2,000,000.00	91	3.60
10-Dec-13	10-Mar-14	Investec (RIMSEC) (Jun 2014)	1,000,000.00	91	4.55
03-Dec-13	11-Mar-14	IMB (Mar 2014)	2,000,000.00	98	3.60
03-Sep-13	11-Mar-14	AMP (CURVE) (Sept 2013)	500,000.00	189	3.80
		annual interest	·		
10-Sep-13	11-Mar-14	Westpac (Mar 2014) quarterly	2,000,000.00	182	3.66
		interest			
16-Dec-13	17-Mar-14	Westpac (Sept 2014)	4,000,000.00	91	3.74
17-Aug-13	18-Mar-14	Westpac (Mar 2014)	2,000,000.00	182	3.57
20-Dec-13	20-Mar-14	BOQ (Sept 2016) quarterly	2,000,000.00	91	3.92
		interest			
22-Mar-11	25-Mar-14	BOQ (Mar 2014) annual	1,000,000.00	1099	6.75
		interest			
26-Nov-13	01-Apr-14	Widebay Australia	2,000,000.00	126	3.75
07-Jan-14	07-Apr-14	Westpac (Apr 2016) quarterly	2,000,000.00	90	3.93
00 lan 44	00 4 44	interest	2 000 000 00	00	4.40
08-Jan-14	08-Apr-14	BOQ (Apr 2014)	2,000,000.00	90	4.13
09-Jan-14	09-Apr-14	ING (RIMSEC) (Jul 2014)	2,000,000.00	90	4.09
15-Oct-13	15-Apr-14	MEB (Jul 2013)	4,000,000.00	182	3.85
23-Jan-14	23-Apr-14	NAB (July 2013) annual interest	2,000,000.00	90	3.92
24-Jan-14	24-Apr-14	ING (FIIG) (Jul 2014)	3,000,000.00	90	4.07
28-Jan-14	28-Apr-14	ING (RIMSEC)	2,000,000.00	90	3.62
02-Aug-13	29-Apr-14	AMP	4,000,000.00	270	4.00
06-Feb-14	06-May-14	Investec (RIMSEC) (Aug 2013)	1,000,000.00	89	4.18
12-Feb-14	12-May-14	NAB (Feb 2015) annual	2,000,000.00	89	4.05
		interest	, ,		
11-Feb-14	12-May-14	NAB (RBS) (Aug 2015)	2,000,000.00	90	4.59
	•	quarterly interest			
15-Aug-13	13-May-14	MEB	3,000,000.00	271	4.05
11-Feb-14	13-May-14	Maitland BS (RIMSEC) (May	2,000,000.00	91	3.75
		2014)			
17-Feb-14	16-May-14	Westpac (Nov 2014)	2,000,000.00	91	3.98
18-Feb-14	19-May-14	Westpac (Feb 2016)	2,000,000.00	90	3.83
20-Feb-14	20-May-14	ING (RIMSEC) (Feb 2015)	1,000,000.00	89	4.03
18-Feb-14	20-May-14	Beyond Bank	1,000,000.00	91	3.67
24-Feb-14	26-May-14	BOQ (Feb 2016)	1,000,000.00	91	4.23
27-Feb-14	27-May-14	NAB (RBS) (Aug 2015)	2,000,000.00	92	3.84
26-Nov-13	27-May-14	Rural (Curve) (Nov 2013)	2,000,000.00	182	3.80
03-Dec-13	03-Jun-14	Bendigo Bank	2,000,000.00	182	3.70
10-Sep-13	10-Jun-14	AMP (CURVE) (Sept 2013)	500,000.00	273	3.80
03-Doc 13	10. lun 14	annual interest ME Bank	2 000 000 00	190	2 02
03-Dec-13 11-Jun-13	10-Jun-14 17-Jun-14	MEB (RIMSEC) (June 2014)	2,000,000.00 4,000,000.00	189 371	3.83 4.15
07-Jan-14	17-Jul-14 11-Jul-14	RaboDirect (Curve) (Jan 2015)	1,000,000.00	185	4.15
24-Jul-13	24-Jul-14	RaboDirect (Curve) (Jan 2015) 1,000,000.00 185  RaboDirect (RIMSEC) annual 2,000,000.00 734		4.25	
2 <del>4</del> -301-13	2 <del>1</del> -001-14	interest 2,000,000.00 734		7.23	
26-Jul-13	26-Jul-14	RaboDirect (Curve) (Jul 2015)	1,000,000.00	365	5.20
26-Jul-13	26-Jul-14	RaboDirect (Curve) (Jul 2016)	1,000,000.00	365	5.40
30-Jul-13	29-Jul-14	MEB annual interest	4,000,000.00	364	4.15
30-Jul-13	30-Jul-14	AMP (Curve) annual interest	1,000,000.00	365	4.00
20-Feb-14	19-Aug-14	ING (FIIG) (Aug 2014)	1,000,000.00	180	3.80
18-Feb-14	19-Aug-14	Heritage Bank (Feb 2014)	2,000,000.00	182	3.75

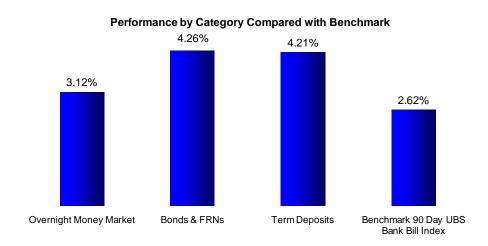
Council Meeting Date: Thursday 20 March 2014

# **Addendum Report**

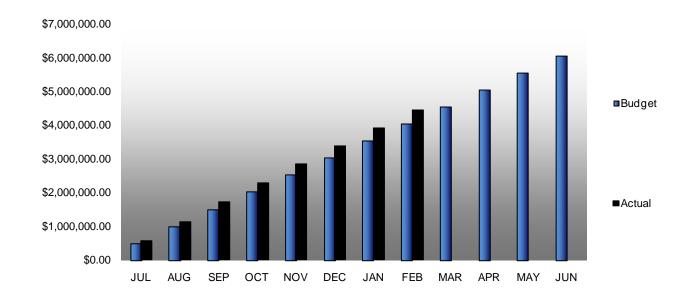
Lodged or Rolled	DUE	Counterparty	PRINCIPAL	TERM	% Yield
03-Sep-13	03-Sep-14	NAB (Sept 2013) annual 4,000,000.00 54 interest		546	4.05
03-Sep-13	03-Sep-14	BOQ (Mar 2016)	3,000,000.00	365	4.05
03-Sep-13	03-Sep-14	Investec (RIMSEC) (Sept 2015) annual interest	1,000,000.00	365	4.14
04-Sep-13	04-Sep-14	NAB (Sept 2016)	4,000,000.00	1098	4.25
11-Sep-13	11-Sep-14	Investec (Sept 2015) annual interest	2,000,000.00	365	4.37
20-Sep-13	20-Sep-14	BOQ (Sept 2015) annual interest	2,000,000.00	365	4.20
11-Oct-13	11-Oct-14	CBA (Oct 2015) annual 1,000,000.00 interest		365	4.85
15-Oct-13	15-Oct-14	ING (Curve) (March 2013)	2,000,000.00	365	4.01
11-Nov-13	11-Nov-14	RaboDirect (Curve) (Nov 1,000,000.00 2016) annual interest		366	6.40
07-Feb-14	10-Feb-15	RaboDirect (Curve) (Feb 2015) annual interest	1,000,000.00	366	6.00
18-Feb-14	17-Feb-15	NAB (Feb 2015)	2,000,000.00	364	3.80
25-Feb-14	23-Feb-15	BOQ (Feb 2016)	3,000,000.00	365	4.05
25-Feb-14	25-Feb-15	MEB (Mar 2016)	2,000,000.00	365	4.07
06-Aug-13	04-Aug-15	NAB (Curve)	2,000,000.00	728	4.10
03-Sep-13	02-Sep-15	ING (RIMSEC) (Sept 2013)	1,000,000.00	365	4.14
22-Mar-11	22-Mar-16	RaboDirect (RIMSEC) (Mar 2016) annual interest	1,000,000.00	1827	7.15
13-Jan-14	11-Apr-16	Westpac ( Jan 2016)	8,000,000.00	88	3.89
		Total	122,000,000.00		4.21
LEGEND	Counterparty	ING = ING Bank RaboDirect = Ral		abo Bank	
AMP = AMP Bank		Investec = Investec Bank Rural = Rural Bank			
ANZ = ANZ Bank		Macquarie = Macquarie Bank		Suncorp = Suncorp Metway Bank	
BOQ = Bank of Qu CBA = Commonw		NAB = National Australia Bank		WBC = Westpac	Bank
Heritage = Heritag		ME = Members Equity Bank  NPBS = Newcastle Permanent Building S	Society		
i ieiitage = i ieiitag	JC Dalik	NPBS = Newcastle Permanent Building Society			

# 5. Performance by Category

Category	Face Value	Market Value	Average Return	Above or (Below) 90 day BBSW Benchmark
Overnight Money Market	7,500,000.00	7,500,000.00	3.12%	0.50%
Bonds & FRNs	49,600,000.00	49,627,489.00	4.26%	1.64%
Term Deposits	122,000,000.00	122,000,000.00	4.21%	1.59%
Benchmark 90 Day UBS Bank Bill Index	179,100,000.00	179,127,489.00	2.62%	



### 6. Total Portfolio Income v Budget



### 7. Investment Policy Diversification and Credit Risk

	Total Portfolio Credit Limits Compared to Policy Limits					
Long-Term Credit Ratings	Investment Policy Limit	Actual Portfolio	Short-Term Credit Ratings	Investment Policy Limit	Actual Portfolio	
AAA Category	100%	1.16%	A-1+	100%	7.00%	
AA Category	100%	29.36%	A-1	100%	5.65%	
A Category or below	60%	16.54%	A-2	60%	27.59%	
BBB Category or below	20%	1.35%	A-3	0%	0.00%	
Unrated	10%	1.12%	Unrated	10%	10.23%	

### 8. Term to Maturity

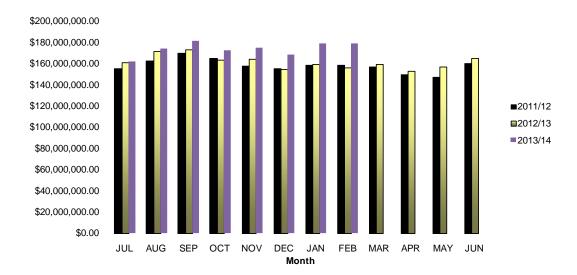
Maturity Profile	Actual % Portfolio	Policy Limits
Less than 365 days	42.51%	Minimum 40% of portfolio
More than 365 days and less than 3 years	47.52%	Maximum 60%
3 years and less than 5 years	9.97%	Maximum 35%
Total	100.00%	

### 9. Investment Alternatives Explained

Investment Product	Maturity Range	Usual term to maturity	Major Benefits	Major risks
At Call Cash	At Call	Immediate to a few months	Highly liquid - same day access to funds with no impact on capital	Not a capital growth asset
			Highly secure as a bank deposit	Underperforms other asset classes in the long term
Bank Bill	1 - 180 days	Less than 1 year	Highly liquid - same day access to funds, usually with no or minimal impact on capital	Not a growth asset
			Highly secure (bank risk)	Underperforms other asset classes in the long term
				May incur a small loss for early redemption
Term Deposit	Up to 5 years	Less than 2 years	Liquid - same day access to funds	Will incur a small capital loss for early termination
			Highly secure as a bank deposit	Underperforms growth assets in the longer term
Floating rate Note Bond	1 - 5 years	Greater than 2 years	Increased yield over bank bills	Not a growth asset
			Can accrue capital gain if sold ahead of maturity and market interest rates have fallen	Can incur capital losses is sold ahead of maturity and market interest rates have risen
			Coupon interest rate resets quarterly based on 90 day bank bill swap rate	Credit exposure to company issuing the paper
			Relatively liquid	May not be bank guaranteed
			Less administration than bank bills	Underperforms other asset classes in the long term

Investment Product	Maturity Range	Usual term to maturity	Major Benefits	Major risks
Fixed Rate Bond	1 - 5 years	Greater than syears	Can accrue capital gain if sold before maturity and market interest rates have fallen  Fixed return - semi annual coupons  Generally liquid  Can be government or corporate issuer	Can incur capital losses if sold before maturity and market interest rates have risen  Credit exposure to company issuing paper

### 10. Monthly Comparison of Total Funds Invested



### 11. Section 94 Developer Contributions - Monthly Balances and Receipts

Contribution Plan	Plan Description	End of Month Balance	Contributions Received for Month
1	DCP3 Open Space	3,946,862	
2	Western Drainage	564,193	
3	DCP3 Community Facilities	4,901	
4	TRCP Road Contributions	11,455,003	392,077
5	Open Space	860,682	14,770
6	Street Trees	142,569	3,709
7	West Kingscliff	423,586	
10	Cobaki Lakes	-1,270	
11	Libraries	1,642,077	34,149
12	Bus Shelters	74,761	1,368
13	Cemeteries	-2,960	5,012
14	Mebbin Springs	84,920	
15	Community Facilities	599,652	39,934
16	Surf Lifesaving Council Administration/Technical	349,124	1,356
18	Support	947,881	53,484
19	Kings Beach	425,693	
20	Seabreeze Estate	708	
21	Terranora Village	29,074	
22	Cycleways Shirewide	136,352	19,275
23	Carparking Shirewide	1,467,810	•
25	SALT	1,024,521	
26	Open Space Shire wide	2,108,282	200,531
27	Tweed Heads Masterplan	97,874	
28	Seaside City	104,344	
91	DCP14	101,626	
92	Public Reserve Contributions	127,460	
95	Bilambil Heights	496,960	
	Total	27,212,684	765,665

#### 12. Economic Commentary

#### **Australian and World Economy and Cash Rate**

The Reserve Bank of Australia (RBA) met on 4 March 2014 and the cash rate remained unchanged at 2.50%.

Growth in the global economy was a bit below trend in 2013, but there are reasonable prospects of a pick-up this year. The United States economy, while affected by adverse weather, continues its expansion and the euro area has begun a recovery from recession, albeit a fragile one. Japan has recorded a significant pick-up in growth, while China's growth remains in line with policymakers' objectives.

Commodity prices have declined from their peaks but in historical terms remain high.

Financial conditions overall remain very accommodative. Long-term interest rates and most risk spreads remain low. In Australia, recent information suggests slightly firmer consumer demand and foreshadows a solid expansion in housing construction. Some indicators of business conditions and confidence have shown improvement and exports are rising. At the same time, resources sector investment spending is set to decline significantly and, at this stage, signs of improvement in investment intentions in other sectors are only tentative. Public spending is scheduled to be subdued.

The demand for labour has remained weak and, as a result, the rate of unemployment has continued to edge higher. Growth in wages has declined noticeably. If domestic costs remain contained, some moderation in the growth of prices for non-traded goods could be expected over time, which should keep inflation consistent with the target, even with lower levels of the exchange rate.

Monetary policy remains accommodative. Interest rates are very low and savers continue to look for higher returns in response to low rates on safe instruments. Credit growth remains low overall but is picking up gradually for households. Dwelling prices have increased significantly over the past year. The decline in the exchange rate seen to date will assist in achieving balanced growth in the economy, though the exchange rate remains high by historical standards.

Looking ahead, the Bank expects unemployment to rise further before it peaks. Over time, growth is expected to strengthen, helped by continued low interest rates and the lower exchange rate. Inflation is expected to be consistent with the 2–3 per cent target over the next two years.

#### **Council's Investment Portfolio**

Council's investment portfolio is conservatively structured in accordance with Office of Local Government guidelines with 72.3% of the portfolio held in cash and term deposits. Term deposit and bonds are still paying above average margins over the 90 day bank bill rate.

Council Meeting Date: Thursday 20 March 2014

### Addendum Report

The historic low cash rate is still translating to lower total investment yields. This situation continues to present difficulties obtaining reasonable investment income without risking capital.

All investment categories including cash at call out-performed the UBS 90 day bank bill benchmark this month. Overall, the investment portfolio has returned an average 1.24% pa above the 90 day UBS bank bill index for the last month.

Source: RBA Commentary

#### 13. **Investment Summary**

**GENERAL FUND** 

CORPORATE **FIXED RATE** 

11,644,300.00 BONDS

FLOATING RATE

**NOTES** 37,983,189.00 TERM DEPOSITS 47.000.000.00

CALL ACCOUNT 7,500,000.00 104,127,489.00 WATER FUND

> **TERM DEPOSITS** 31,000,000.00

**FUND** SEWERAGE

**FUND** 

**MANAGERS** 0.00 31,000,000.00

44.000.000.00

TERM DEPOSITS

**FUND** 

MANAGERS

44.000.000.00 0.00

**TOTAL INVESTMENTS** 

179,127,489.00

It should be noted that the General Fund investments of \$104 million are not available to be used for general purpose expenditure. It is virtually all restricted by legislation and council resolution for such purposes as unexpended loans, developer contributions, unexpended grants and various specific purpose reserves such as domestic waste, land development and employee leave entitlements.

All Water and Sewerage Fund investments can only be expended in accordance with Government regulation and Council resolution.

#### Statutory Statement - Local Government (General) Regulation 2005 Cl. 212

I certify that Council's investments have been made in accordance with the Local Government Act

1993, the Local Government (General) Regulations and Council's investment policies.

**Responsible Accounting Officer** 

All -

**Acting Director Corporate Services** 

Tweed Shire Council

17.

OPTIONS:
Not Applicable.
CONCLUSION:
Not Applicable.
COUNCIL IMPLICATIONS:
a. Policy: Corporate Policy Not Applicable.
<ul><li>b. Budget/Long Term Financial Plan:</li><li>Not Applicable.</li></ul>
c. Legal:
<u>Local Government (General) Regulations 2005 - Section 212 - Reports on councinvestments</u>
"(1) The responsible accounting officer of a council:
(a) must provide the council with a written report (setting out details of all money the the council has invested under section 625 of the Act) to be presented:
<ul><li>(i) if only one ordinary meeting of the council is held in a month, at the meeting, or</li></ul>
<ul><li>(ii) if more than one such meeting is held in a month, at whichever of thos meetings the council by resolution determines, and</li></ul>
(b) must include in the report a certificate as to whether or not the investment ha been made in accordance with the Act, the regulations and the council' investment policies.
(2) The report must be made up to the last day of the month immediately preceding the meeting."
d. Communication/Engagement: Inform - We will keep you informed.
UNDER SEPARATE COVER/FURTHER INFORMATION:
Nil.

Council Meeting Date: Thursday 20 March 2014					
Addendum Report					
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